



April 1, 2009

Dear Valued Customers and Business Partners,

As in most companies, Siemens continually evaluates its portfolio of businesses to ensure there is a maximum level of synergies within the various operating divisions. As part of this ongoing evaluation process, Siemens has determined that the global airfield business does not offer significant synergies in terms of customers or technology that could be regarded as core business of the Mobility Division. As a result, Siemens is evaluating all strategic options for the airfield business, including leaving the activity within Siemens as a stand-alone business, a partnership model, or outright sale. As part of this process, on April 1<sup>st</sup> our company name will be changing to **ADB Airfield Solutions**, and we will become a separate legal entity like we were two years ago.

This strategic evaluation does not come as a surprise to the airfield team. Since the airfield business was acquired by Siemens in 1987, there have been multiple evaluations regarding strategic fit. While it has been invisible to our customers, our business has had several organizational relocations within Siemens. Throughout these changes, some constants have remained. Firstly, the airfield activity has always been, regardless of our Siemens organizational home, a stand-alone business within Siemens. As a stand-alone activity within Siemens, we do not rely on Siemens sales channels or service; our innovations do not come from Siemens research activities but rather our own team; and perhaps most importantly, our strong financial performance has enabled us to operate as if we were an independent company. While in the USA we have operated under the Siemens Airfield Solutions name since 2000, from 1979 to 2000 we operated under the ADB name. Outside the USA, the company has continued to operate under the ADB name.

We are proud to be part of the 160-year history of the Siemens group of companies, but ADB has its own long and successful history. For more than 60 years, airports worldwide have trusted ADB to supply trendsetting airfield solutions. ADB is a high performing, financially strong, global organization recognized as the technology leader providing advanced, integrated, and sustainable solutions for visual guidance. As the global market leader, we differentiate ourselves by offering an innovative portfolio and expertise that sets standards in safety, performance, and quality. While our name is changing, our focus on customers and innovation remains our primary mission. By continuing our unmatched customer service and technology leadership, our goal remains unchanged - to be your preferred and trusted partner for airfield solutions.

Best regards,

A handwritten signature in black ink, appearing to read 'Stephen Rauch'.

Stephen Rauch  
President & CEO

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